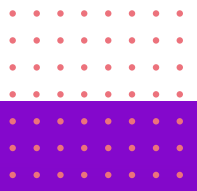




# Decisely Client Success Story

## Trust Logistics

**Industry:** Transportation & Logistics | **Location:** Pennsylvania | **Employees Covered:** 70



### Challenges

Trust Logistics faced rising benefits costs and constant disruption from frequently switching providers. With a workforce that fluctuates throughout the year, managing benefits became complicated and time-consuming — making it difficult for Owner Tyson Weber to maintain a consistent, cost-effective solution.

Through the Amazon DSP Benefits Center, he discovered Decisely as an approved VAS partner to build, **“a great plan that saved us money.”**

### Solutions

Trust Logistics partnered with Decisely to simplify benefits administration. At first, they chose a traditional group plan they enjoyed, but after premiums increased by 35%, they transitioned to an **Individual Coverage Health Reimbursement Arrangement (ICHRA)**.

ICHRA gave employees the flexibility to “get whatever plan works best for them,” whether that’s a basic plan for healthier employees who want to pay \$0 for their healthcare or coverage that support more complex prescription needs.

With ICHRA, Tyson also gained cost predictability. “I get to choose what my budget is,” he said, noting he was able to “contribute 97% of a base plan and still fit my budget.”

### Why It Matters

By simplifying benefits, Trust Logistics can stay focused on running their business. “I don’t have to do anything. **Decisely handles everything else.**”

### Results

#### Higher Participation

75% of employees enrolled, with “one link that’s really easy for employees to use” bringing medical, dental, vision, life, disability, and more into a single platform.

#### Improved Retention

Benefits support long-term employment — “When people have health benefits and 401(k)s, they see this as a career, not just a job.”

#### Simplified Administration

Less manual work, fewer vendors, and fully integrated payroll, onboarding, and ACA compliance — “the admin portion has been way better than anything else we were used to.”

**“I want every single employee to have health benefits.”**

— Tyson Weber, Owner, Trust Logistics

### Learn More

Ready to explore better benefits for your business? Discover how Decisely can help at [decisely.com](https://www.decisely.com).