



Decisely Client Success Story

Waterview Hospitality

Industry: Hospitality | **Location:** Florida | **Employees Covered:** 12

Challenges

From building and managing hotels to creating exceptional guest experiences, Waterview Hospitality set out to extend their commitment to excellence to employee benefits.

Two years ago, they faced a costly **50% increase** in health insurance renewals. When Jeffrey Daniels, Corporate Controller, discovered Decisely through the IHG Owners Association Healthcare Program, he saw the opportunity to provide a more comprehensive and affordable benefits solution.

Solutions

Jeffrey partnered with Decisely to unlock better coverage, lower costs, and a smoother benefits experience for his team — just in time for the busy open enrollment season.

From the first conversation to program launch, he shares, “Working with Decisely was very easy. The coverage is amazing, not only for an employee, but for management too.

It was the perfect fit.”

Why It Matters

Waterview Hospitality proves hospitality owners don’t have to choose between quality and affordability when it comes to employee benefits. They delivered care their employees value through a benefits program built to last — **a win that strengthens both their business and their people.**

Results

Cost Savings

Now covers ~80% of employee-only premiums with lower rates for both the company and their employees

Quality Coverage

“The best health coverage we’ve ever had,” with benefits including no co-pays for in-network doctor visits

Ease of Use

Decisely’s platform streamlined onboarding, compliance, and reporting, backed by fast, reliable customer service

“Go for it, give it a try. **It’s the best thing that ever happened to us.** Decisely is very easy to work with, and the coverage is amazing.”

— Jeffrey Daniels, Corporate Controller,
Waterview Hospitality & MPH Hotels

Learn More

Ready to explore better benefits for your business? Discover how Decisely can help at decisely.com.